

FIRM BROCHURE

# At Your Side, Looking Ahead





SCHELLENBERG WITTMER AT A GLANCE

## We are a leading Swiss business law firm with:

- > Over 110 highly skilled lawyers providing in-depth expertise to you.
- > Offices in Zurich and Geneva that cover all of Switzerland.
- > A client base of domestic/foreign companies & high net worth individuals.
- > A full range of services, from focused advice to project management.
- > Specialized teams that integrate with yours to deliver thorough analysis, creative structuring and successful project realization.

AT YOUR SIDE, LOOKING AHEAD

«-----open and effective working relationships enable us to deliver superior work results-----»



#### OUR APPROACH

**At Schellenberg Wittmer, we work to satisfy your needs by providing commercially focused, dedicated legal advice of the highest quality.**

We combine the cutting-edge individual capabilities and the specialized know-how of our over 110 lawyers with the dynamic power of teamwork to achieve your objectives.

Recruiting and rewarding the best talent ensures that our lawyers provide consistently high standards of client service. They bring an enthusiastic, unassuming and innovative approach to all of their business dealings. The challenge of relentlessly seeking and finding the best solution for you translates into an entrepreneurial ethic that our lawyers apply to their every endeavor. It is their dedication and hard work that makes the difference. Many of our lawyers, with the firm's support, perform public service and engage in academic teaching and publishing, thus further contributing to the overall excellence of what we offer you.

At Schellenberg Wittmer, we believe that working together works best. This team concept enhances both the efficiency and the quality of our services. We encourage open discussion and the free flow of ideas and know-how within the firm through an open door policy.

In dealing with you, we cultivate a personal, engaging approach. We thus maintain a close and responsive relationship with you at all times. You enjoy the many benefits of having an assertive ally and a vigorous advocate at your side. At the same time, our integrity is uncompromising.

The goal of all our efforts is to develop an open and effective working relationship with you, your advisors and other partners, which enables us to deliver superior work results.



## PRACTICE AREAS

Schellenberg Wittmer offers clients superior legal services in all areas of business law. Each of our lawyers focuses on, and specializes in, selected areas of practice, such as:

### > BANKING AND FINANCE

Advising banks, borrowers, insurance companies, fund managers and other financial institutions on the full range of legal and regulatory matters, from syndicated lending and acquisition finance to OTC transactions, structured products and prudential rules.

### > CAPITAL MARKETS

As authorized representatives at the SIX Swiss Exchange, working with domestic and foreign issuers on all aspects of Swiss equity and debt capital markets transactions, including IPOs, rights offerings, convertibles, share buybacks, derivatives programs, bond and note issues and public tender offers.

### > COMPETITION AND ANTITRUST

Advising comprehensively on merger control and the impact of Swiss and EC competition law on client commercial practices and agreements; representing clients in administrative proceedings brought by the Swiss Competition Commission.

### > CORPORATE AND COMMERCIAL

Assisting companies in all corporate and commercial matters including the establishment of businesses and corporate governance; assisting clients in drafting/negotiating all contracts related to their businesses.

### > DISPUTE RESOLUTION / INTERNATIONAL ARBITRATION

Advising in all aspects of commercial litigation and arbitration, including full representation in proceedings, pre-litigation case assessment and ADR solutions, provisional measures, asset-tracing, and enforcement of arbitral awards and court judgments. Also, extensive experience as arbitrators.

### > EMPLOYMENT

Assistance in all employment-related matters, i.e. employment documentation, labor litigation, residence and labor permits, employee participation schemes, severance packages, etc.

«-----superior legal  
services in all areas of  
business law-----»

**> INSURANCE**

Representation in insurance and reinsurance-related litigation and arbitration; advising on all aspects of insurance law, including the establishment, relocation, conduct and run-off of (re-)insurance related to activities in and from Switzerland, and regulatory issues.

**> INTELLECTUAL PROPERTY / INFORMATION TECHNOLOGY**

Advising on all areas of intellectual property, including drafting/negotiating agreements and representing clients in litigation and arbitration; assisting in structuring/negotiating IT projects and in drafting all related contracts.

**> MERGERS & ACQUISITIONS, PRIVATE EQUITY AND VENTURE CAPITAL**

Advising on public takeovers, private mergers & acquisitions, joint ventures, spin-offs and restructurings; assisting with seed/expansion capital, management buy-outs/buy-ins, pre-IPO investments, and various aspects of asset management for private equity and venture capital.

**> PRIVATE CLIENTS, TRUSTS & ESTATES, FOUNDATIONS**

Working with individuals and families in the global planning and structuring of their private and business assets to ensure an efficient wealth structure and enable a smooth succession from one generation to the next; representing clients in estate and trust disputes.

**> REAL ESTATE AND CONSTRUCTION**

Assistance on all issues relating to real estate and environment, including finding the best financing and investment structure, negotiating/drafting contracts to lease, purchase or sell Swiss real estate, planning/developing construction projects, contract management.

**> RESTRUCTURING AND INSOLVENCY**

Assisting creditors and companies in restructurings, bankruptcy and reorganization proceedings as well as complex insolvency matters; serving as court or FINMA-appointed trustees, liquidators and receivers.

**> SPORTS, ART AND ENTERTAINMENT**

Advising collectors, museums, auction houses, galleries, artists, insurers, etc. in all matters relating to art works or entire collections, including sale, loan and consignment, import/export, copyrights, insurance as well as litigation; advising sports organizations, athletes and sponsors as well as media companies in all matters related to their businesses.

**> TAXATION**

Advising companies and individuals on Swiss tax law, including double taxation treaties and VAT; acting as counsel in tax litigation; also, extensive experience in tax enforcement matters.

**> TRADE AND TRANSPORT**

Providing support in all aspects of trade and transport, including sales and import/export contracts, trade finance, marine/cargo insurance, maritime/aviation/land transportation, and ship/aircraft finance.

**> WHITE-COLLAR CRIME AND COMPLIANCE**

Representing companies or officers unwillingly involved in criminal investigations and proceedings; advice regarding international assistance by foreign law enforcement authorities and all aspects of compliance.

«-----the ideal environment for realizing your ambitions-----»



## CAREER

# Professional talents choose Schellenberg Wittmer because of our commitment to excellence in legal services allied with our collegial working environment.

For lawyers at all stages of their careers, we offer unique professional opportunities; exposure to sophisticated national and international legal matters, both contentious and transactional; a team approach to practice; comprehensive internal and external training; the option of working in either our Zurich or Geneva office; and, for qualified candidates, assistance in gaining practical experience abroad. Here you will find a professional, team-oriented and supportive workplace conducive to achieving your personal and professional goals.

We permanently recruit promising associate lawyers, legal interns (“avocat stagiaires” or “Substitutinnen und Substituten”), and student trainees to expand our practice teams in Zurich and Geneva. Successful candidates must be ambitious, principled, and

possess an excellent academic record, sound judgment and innate business sense. They must also exhibit personal initiative combined with dedication both to client service and our team approach.

If you seek an exciting career in a premier Swiss business law practice, one that offers the opportunity to gain global experience, to work on cutting-edge deals and complex dispute resolution matters, and to expand and improve your skills as you collaborate with colleagues who are leaders in their field of practice, then Schellenberg Wittmer represents the ideal environment for realizing your ambitions.

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→ For further information on career opportunities and current openings, please visit our website at [www.swlegal.ch](http://www.swlegal.ch)



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highest quality-----»

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