

FACTSHEET



Real Estate  
Cutting-edge Advice from Real Experts

«---Schellenberg Wittmer is 'very responsive, meets dead-lines and provides service that is focused to the client's needs'---»

The Practice  
Group

Legal 500

Our Real Estate Group is one of the most specialized real estate practices in Switzerland. Its members boast an in-depth understanding of, and broad experience in, their respective specializations. We are therefore poised to provide our clients with cutting-edge, yet comprehensive advice in all types of real estate matters in Switzerland in the real estate sector, even on short notice.

### Expertise

We act as counsel in the following non-contentious matters:

- > Sale and purchase of commercial buildings (i.e. office, industrial and retail buildings, shopping centers, hotels and resorts);
- > Sale and purchase of residential properties;
- > Sale and purchase of development sites;
- > Sale and purchase of real estate portfolios;
- > Sale and leaseback transactions;
- > Real estate acquisitions by way of share-purchase transactions;
- > Advising bidders at public and private auctions;
- > Negotiating and drafting of strategic commercial and retail leases;
- > Advising buyers and banks on financing of real estate transactions.

Our Real Estate Group assists our clients in performing the due diligence review and in drafting, negotiating, implementing and enforcing all types of real estate

contracts. We advise on real estate related matters such as construction, environmental law aspects, tax and administrative matters, special rights and encumbrances on properties, and real estate owner's liability. We have extensive experience throughout the Swiss real estate sector in both the commercial and the residential property markets.

We represent clients in contentious matters such as:

- > Adjudication, conciliation and mediation proceedings pertaining to post-closing disputes;
- > Litigation of post-closing disputes;
- > Litigation of lease disputes;
- > Litigation of statutory liens disputes.

### Recognitions

Our Real Estate Group and its practitioners are ranked in the leading professional directories including **Chambers**, **Legal 500**, **Who's Who Legal** and **Expert Guides**. The lawyers are quoted by **Legal 500** as being «*knowledgeable, diligent and reliable*», who produce «*outstanding work*». **Who's Who Legal** describe the lawyers as being «*highly proficient*», praised for their «*speed and diligence*» and their «*thorough understanding of the sector*». **Chambers** quotes clients saying that «*the team takes our work seriously, gives us quality advice and is absolutely responsive and available*».

Your Key  
Contacts



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«---'long-standing reputation' for advising  
high-profile domestic and global clients---»

## At a Glance

Schellenberg Wittmer's Real Estate Group provides efficient and timely advice to Swiss and foreign clients on all legal issues relating to real estate. We call upon a unique combination of skills and resources when offering assistance

and advice and are supported by leading lawyers from our other practice groups. We assist our clients at the highest level in all aspects of contentious and non-contentious matters.

### Schellenberg Wittmer Ltd is a leading Swiss business law firm with:

- > Over 140 highly skilled lawyers providing in-depth expertise to you;
- > Offices in Zurich and Geneva covering all of Switzerland;
- > An office in Singapore as a gateway to and from the Asia-Pacific region;
- > A client base of domestic and international companies and high-net-worth individuals;
- > A full range of services, from focused advice to project management.

### Awards and Recognitions include:



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