

FACTSHEET



Business Aviation Comfortably Reaching Cruising Altitude

The lawyers of our Business Aviation Team have years of experience in handling all legal and tax aspects of the business aviation industry. They are recognized internationally for their commercial and proactive approach and have the market expertise and know-how required to get any transaction done.

Expertise

We advise leading entrepreneurs, financial institutions, private and public companies who acquired interests in a variety of corporate and executive aircraft. We also advise operators, brokers and insurance companies in all types of queries they may have in connection with their business aviation activities.

Our business aviation lawyers have broad experience representing virtually every segment of the industry and can draw on the broad legal resources within our firm, from regulatory specialists to tax lawyers, to address any legal concern unique to business aviation operations.

Our firm has assisted its clients with regard to legal issues in the following areas:

- > Cross-border acquisition of business aircraft from the manufacturer, dealer or owner, as well as subsequent sale;
- > Aircraft financing;
- > Establishment of international corporate structures for the ownership and operations of business aircraft to reduce liability exposure and comply with all applicable regulations;
- > Registration of aircraft and mortgages in the relevant registries;
- > Aircraft management, operations, maintenance and support;
- > Aircraft interior completion projects;
- > Charter and lease transactions;

- > Tax and VAT advice (e.g. on operations, import and export, maintenance) and negotiations with the relevant tax authorities;
- > Aviation insurance;
- > Regulatory aspects of aviation activities in Switzerland;
- > Warranty and liability litigation;
- > Aircraft repossession.

Deals and Cases

Our firm has acted on behalf of numerous owners, financial institutions or operators in the sale, purchase or financing of business aircraft, such as BBJ 787, Gulfstream G650, Bombardier Global 7000, Dassault Falcon 7X and more, from virtually all manufacturers.

In insurance and litigation matters, our firm advised public authorities and insurance companies in connection with several mid-air collisions. In particular, our firm was appointed by Skyguide and its insurer AXA Winterthur following the Überlingen mid-air collision.

Recognitions

Our Aviation Group is recommended by the leading legal directories, including Legal 500, Expert Guides and Who's Who Legal. Furthermore our practitioners are recognized individually in these publications. According to **Legal 500**, the firm is «*outstanding*» in transport law. Our lawyers are recommended for their «*rare expertise and client relationship management*», with Alexander von Ziegler lauded as one of the «*most renowned specialists in this field in Switzerland*». **Who's Who Legal** mentions our team to be «*well known*» for experience in aviation and are «*definitely recommended*».

Your Key
Contacts



Bernard Vischer, LL.M.
Partner Geneva



Prof. Dr. Alexander von Ziegler, LL.M.
Partner Zurich



Grégoire Wuest, LL.M.
Partner Geneva

«---advice which is straight to the point, identifying
strategic threats and opportunities---»

ILO Client's Choice Awards

At a Glance

Schellenberg Wittmer's Business Aviation Team features experienced specialists proficient at delivering comprehensive services to key players and industries in business aviation.

We offer our clients expert advice and deep professional insight. We are recognized for our extensive legal knowledge and commercial awareness, and known for our high-quality service. We also have impressive academic credentials in aviation law.

Our team has specialized market intelligence gained over decades acting in the business aviation sector. Thanks to

this blend of legal expertise and practical know-how, our lawyers have a thorough understanding of aviation businesses and can create distinctive ways of addressing challenges in the field of global business aviation.

We are therefore able to provide advice and support for litigation in any market or legal framework in which business aviation operates.

We rely on an outstanding network of aviation law firms and experts worldwide to deliver a global solution.

Schellenberg Wittmer Ltd is a leading Swiss business law firm with:

- > Over 140 highly skilled lawyers providing in-depth expertise to you;
- > Offices in Zurich and Geneva covering all of Switzerland;
- > An office in Singapore as a gateway to and from the Asia-Pacific region;
- > A client base of domestic and international companies and high-net-worth individuals;
- > A full range of services, from focused advice to project management.



SCHELLENBERG WITTMER LTD / Attorneys at Law

ZURICH / Löwenstrasse 19 / P.O. Box 2201 / 8021 Zurich / Switzerland / T+41 44 215 5252

GENEVA / 15bis, rue des Alpes / P.O. Box 2088 / 1211 Geneva 1 / Switzerland / T+41 22 707 8000

SINGAPORE / Schellenberg Wittmer Pte Ltd / 6 Battery Road, #37-02 / Singapore 049909 / T+65 6580 2240 / www.swlegal.sg

www.swlegal.ch